

People

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GAVIN KERR
INGLIS FOUNDATION

CEO FILE

'Live every day as if it were a gift.'

PERSONAL INFORMATION

Name: Gavin Kerr
Title: President and CEO
Company, city: Inglis Foundation, Philadelphia
Type of company: Nonprofit provider of services for people with physical disabilities.
Number of employees: 658
Revenue in last fiscal year: \$52 million (operating only)
Recent project: A strategic assessment.
Education: Colgate University, BA in economics (1978); Princeton Theological Seminary, masters of divinity in counseling (1982).
First job: Working in my dad's dental office including cleaning the suction system traps.
Little-known fact about you: Was a fudge maker in Bar Harbor, Maine.
Home: Wayne.

BUSINESS PHILOSOPHY

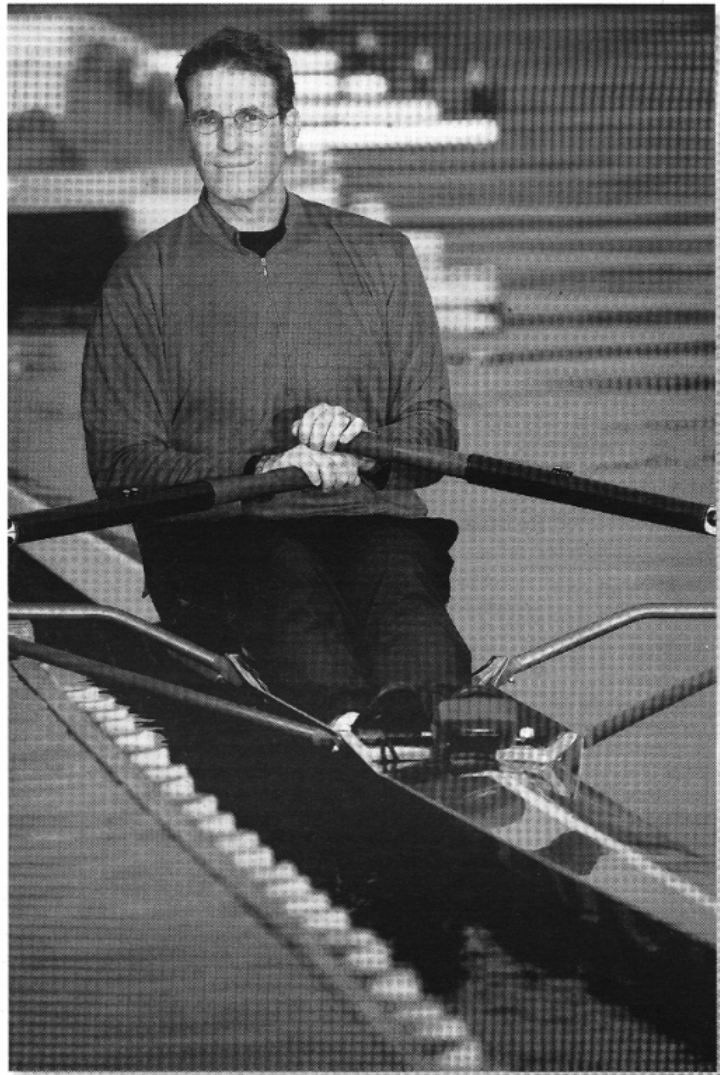
Essential business philosophy: Create an environment where the best people can do their best work for the customer and one another.
Best way to keep a competitive edge: Learn constantly, improve relentlessly and always do the right thing for your customer.
Yardstick of success: Return on mission and on investment.
Goal yet to be achieved: Helping Inglis become the recognized leader in enabling people with disabilities live life to the fullest.

JUDGMENT CALLS

Best decision: Marrying my wife Cindy.
Worst decision: Implementing a staff incentive plan in an organization that was not ready for it.
Toughest decision: Every decision that negatively impacts our customers or staff.
Mentor: Delores Brisbon.

TRUE CONFESSIONS

Word that best describes you: Equanimity.
Like best about your job: Our mission — helping people live life to the fullest.
Like least about your job: Annual budget cycle.
The most important lesson you've learned: Life is short, live every day as if it were a gift.
Life motto: Love God with all your heart and love your neighbor as yourself.
Greatest fear: Losing my family.
Person most interested in meeting and why: Barack Obama — he is proving to be an extraordinarily visionary and mission-driven leader.
Company you respect most and why: B Corporation — here are some guys who made it big and are using their success to transform business for good.
First choice for a new career: Teacher and coach.
Greatest extravagance: My rowing shell — she is beautiful and fast, even if I am not!



JEFF FUSCO

Gavin Kerr prepares to launch his handmade rowing shell at the Whitemarsh Boat Club in Conshohocken.

ET CETERA

Award/honor most proud of: Child Magazine and U.S. News & World Report — CHOP No. 1 children's hospital.
Most influential book: "Good To Great," by Jim Collins.
Favorite movie: "Butch Cassidy and the Sundance Kid," directed by George Roy Hill.
Favorite restaurant: The Birchrunville Inn.
Favorite vacation spot: Scuba Diving in Tortolla, British Virgin Islands.
Favorite room in the house and why: The back porch on a sunny day with a good book.
Favorite way to spend free time: Rowing, cycling and skiing.
Car you drive: Volvo S80. ■■■