

image

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FALL | 2011

INGLIS CO-HOSTS

I the future of the disability housing market conference

REPRESENTATIVES FROM NEARLY 30 BANKS, LENDERS, COMMUNITY-DEVELOPMENT FINANCIAL INSTITUTIONS, DEVELOPMENT ORGANIZATIONS AND GOVERNMENT AGENCIES MEETING AT THE FEDERAL RESERVE BANK OF PHILADELPHIA MAY NOT SEEM SO UNUSUAL.

However, on June 14, 2011, they gathered to focus on a topic that seldom receives such high-level attention: overcoming the challenges of developing and financing affordable, accessible housing for people with disabilities.

According to Inglis Foundation Board member Lauren DeBruicker, "Access to affordable housing is a key to economic freedom because it enables people with disabilities to live in the community, not apart from it."

For people living with disabilities, many of whom are among the nation's poorest citizens, finding affordable and accessible housing can be frustrating and discouraging because so little is suitable or available. And the organizations that serve these individuals find it equally challenging to help them due to tight funding and a shortage of resources. Financing for affordable housing is primarily federal – grants or low-income tax credits – and the competition for an ever-contracting supply of money is intense.



MIKE ENGRO enjoys life in an Inglis Housing accessible apartment.

The Future of the Disability Housing Market, co-sponsored by Inglis Foundation, the Disability Opportunity Fund and the Federal Reserve Bank of

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chairman's message

SANKEY V. WILLIAMS, MD

At Inglis we work hard at partnering with others, because partnering is necessary for

us to accomplish our goals. It's been that way from the beginning. Inglis House was founded by a partnership of friends of the Inglis family through donations. It is increasingly difficult, however, to find the financial resources for continuing this work, because government funding cuts and expected cuts are affecting us directly and indirectly through cutbacks to other programs.

Partnering has been successful, despite these problems. Partnering with government agencies has allowed us to create more than 200 affordable, accessible community apartments for people with physical disabilities. Partnering with other groups has allowed us to create and expand programs that enrich the lives of people with disabilities and the people who care for them. For example, partnering with the National Multiple Sclerosis Society has enhanced our ability to offer educational programs for residents with multiple sclerosis, their families and Inglis staff members. We partner with other

organizations by awarding them support for serving people with disabilities and by helping them network with each other, which has led to even more successes than we expected (see information about the Awards for Continuing Excellence on page 16).

We also know the value of developing relationships today that can become partnerships tomorrow. This summer we worked with the Disability Opportunity Fund and the Federal Reserve Bank of Philadelphia to conduct a conference for regional thinkers and financial leaders who talked about the local crisis in accessible housing for people with disabilities (see front cover).

Our donors also are our partners. You trust us to use your contributions to help people with disabilities, and we trust you to continue your support. We couldn't do our part without you, and we thank you for doing your part.

Sankey Williams, MD
Chair, Inglis Foundation Board

CORRECTION — PHOTO, PAGE 5, SUMMER 2011 ISSUE: We regret that Alfonzo Battise was misidentified in the photo with Local TV personality Sue Serio (Fox News) and Yvette Green at the Please Touch Museum's ACCESS/Ability exhibit.

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Local business owners were briefed on how they could tap into government procurement opportunities during Congressman Chaka Fattah's (shown here, left, with Inglis President and CEO Gavin Kerr) Business Exchange Conference held at Inglis House in late July. The event was geared toward educating small business owners about how to bid on government contracts and use the Internet to find resources.

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**RAY OF HOPE INTERNATIONAL
BENEFIT RECITAL**

Ray of Hope International holds an Annual Dance Recital, hosted by Nava Nritya Dance Academy in Ambler, PA, to raise funds for various charities. Their work has provided more than \$70,000 for organizations in India and the USA, and this year they honored Inglis Foundation with a \$3,000 contribution. Anwasha Dutta, co-founder and president of Ray of Hope, said, "It is a tremendous pleasure to bring together our artistic passion and community service goals through Nava Nritya Dance Academy and Ray of Hope. We are privileged that this year Ray of Hope was able to raise funds for the residents of Inglis House and we look forward to making more contributions that make a difference in residents' lives. Specifically, we plan for Nava Nritya Dance Academy's dancers to present Indian classical dances to Inglis residents as a part of their social enrichment programs."

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The contributions of the generous donors listed throughout were received between July 1, 2010, and June 30, 2011. We have carefully reviewed the names. However, if your name has been accidentally misspelled or omitted, please call Meredith Quirin, Director of Donor Relations, at (215) 581-0703 or send an email to meredith.quirin@inglis.org.

2010-2011 Annual Campaign

The 2010-2011 Annual Campaign closed out on a high note with a total of \$503,767 contributed. Thanks to the dedication, hard work and determination of a great group of volunteer fundraisers, including the Golf Outing Committee and members of the Board of Directors, Inglis Foundation was able to provide important programs and services that helped our residents and consumers live life to the fullest. Donors also helped to successfully achieve the \$25,000 match from the Hess Foundation for the Luisa Rabe Leadership Fund. Total philanthropic support for FY 2011 (including the Annual Campaign), came to \$1.86 million. Inglis extends warm and heartfelt thanks to all of our supporters for another fantastic year!



PRESENTERS AT THE FUTURE OF THE DISABILITY HOUSING MARKET CONFERENCE included (front row, left to right) Lauren DeBruicker, Esq., Duane Morris, LLP; Alysse Einbender, Landscape Architect; Roberta Schwalm, Pennsylvania Housing Finance Agency; (second row) Carole Foley, Federal Reserve Bank of Philadelphia; DeDe Meyers, Federal Reserve Bank of Philadelphia; Estelle Richman, U.S. Department of Housing & Urban Development; Roy Diamond, Diamond & Associates; (third row) Gavin Kerr, Inglis Foundation; Ken Berry, Accessible Spaces, Inc.; Charles Hammerman, The Disability Opportunity Fund; Michael Kelly, Philadelphia Housing Authority.

INGLIS CO-HOSTS HOUSING CONFERENCE

| CONTINUED FROM PAGE 1

Philadelphia, informed attendees of existing challenges, new U.S. Department of Housing and Urban Development initiatives and financing opportunities. Attendees learned how to find local investment opportunities eligible for consideration under the Community Reinvestment Act and put together financing packages to fund housing.

Inglis opened its first independent living apartments in 1976 and now operates a total of 208 around the Philadelphia area. Inglis recently applied for a federal grant to build 61 units of affordable housing for people 55 and older with disabilities. This will be the first new complex Inglis has developed since it opened Inglis Gardens at Germantown in 2004. According to President and CEO Gavin Kerr, competition for funding is fierce. He explains, "There were 84 applicants statewide, 29 in the

Philadelphia region and only four awards available!"

Inglis has been working to increase awareness of the need for accessible, affordable housing in Philadelphia and welcomed the opportunity to co-host the Conference with the Disability Opportunity Fund. Launched in 2007, the Disability Opportunity Fund is a national Community Development Financial Institution (CDFI) solely committed to creating housing solutions that promote independence by providing a range of services, for families of people with disabilities from financial support to educational curriculum.

To learn more about the conference, visit www.inglis.org and click on the News and Events link "Inglis Foundation Co-Hosts: The Future of the Disability Housing Market."

An architect's drawing of the kitchen renovations at Inglis.



I Inglis golf outing exceeds \$1 million raised

THE 10TH ANNUAL INGLIS GOLF OUTING HELD AT THE CHESTER VALLEY GOLF CLUB IN RADNOR, PA, RAISED \$126,000 FOR INGLIS. THE FUNDS WILL BE USED TO CREATE A FULLY ACCESSIBLE KITCHEN FOR THE INGLIS COMMUNITY.

Inglis Adult Day clients, Inglis House residents preparing to move to independent housing and job seekers in the Inglis Community Employment Services program will all make use of the expanded and updated cooking facilities. Proceeds

from the 2011 Outing brought Inglis over the \$1 million mark in funds raised since it began in 2002. A special thanks goes to all the members of the Golf Committee, sponsors and golfers who made the event such a success!



INGLIS PRESIDENT AND CEO Gavin Kerr with Tony Ferrante and Marc Myzal from Presenting Sponsor, Standard Medical Supply.



CHAD LEE of Brown Brothers Harriman drives in the fairway.

INGLIS GOLF OUTING 10TH ANNIVERSARY



INGLIS BOARD OF DIRECTORS MEMBER
Jim Logue (center) with Steve Marino and Les Groff of Golf Outing Founding Sponsor, Airgas, Inc.

GOLF COMMITTEE MEMBER Janet White chats with co-chairs Jim Gaffney (left) and George Brady (right).



MARY ANNE GAUL, Inglis resident and honorary Resident Chair of the 2010-2011 Annual Campaign, joined the evening festivities at the 10th Annual Inglis Golf Outing on June 6, 2011.



LADIES TEAM (LEFT TO RIGHT)
Susan Werner, Diane Farren, Marie Logue and Nancy Hirschfeld enjoyed some friendly competition at the 10th Annual Inglis Golf Outing, finishing with a net score of 44.



INGLIS GOLF OUTING COMMITTEE MEMBERS at the Chester Valley Golf Club. Pictured from left to right are Marc Myzal of Presenting Sponsor Standard Medical Supply; Janet White; Brad White; Gavin Kerr, President and CEO of Inglis; Tony Ferrante of Standard Medical Supply; Jim Logue; Co-Chair George Brady; Co-Chair Jim Gaffney; and Mike Winter.

special thanks to our 2011 golf sponsors

Presenting Sponsor

Standard Medical Supply, Inc.

Founding Sponsor

Airgas

Platinum Sponsors

Friends of Inglis

Mr. & Mrs. James G. Logue

Sodexo

Trion Group, Inc.

Prizes Sponsor

Mr. & Mrs. James P. Gaffney

Luncheon Sponsor

Goshen Mechanical, Inc.

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Cozen O'Connor

Lincoln Financial Group

Awards Ceremony

Jefferson Health Systems
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Inglis Sponsors

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Inglis awards for continuing excellence

EACH YEAR INGLIS FOUNDATION RECOGNIZES THE BEST OF THE BEST ORGANIZATIONS THAT SERVE PEOPLE WITH DISABILITIES THROUGH THE INGLIS AWARDS FOR CONTINUING EXCELLENCE (ACE) AWARDS.

Now in its sixth year, a wide range of recipient organizations have been recognized. The cash award is unrestricted, so winners are able to use it in whatever way most helps their organization.

The ACE Awards also provide a networking opportunity for organizational leadership, especially at the annual presentation ceremony. Past and current recipient organization volunteers and staff connect with other leaders in the field to share approaches, techniques and contacts that help improve their own services.

All previous ACE Award winners were invited to a roundtable discussion at the Federal Reserve Bank of Philadelphia on June 14, 2011, to discuss strategic initiatives among leaders of nonprofits working on behalf of people with disabilities.

2011 AWARDS

Five organizations received an Inglis Award for Continuing Excellence in 2011:

CONTACT Community Helplines

(Cherry Hill, NJ) has two programs which together serve nearly 12,000 people a year: a Crisis Helpline for 24-hour crisis intervention and a Telephone Reassurance Program. The Telephone Reassurance Program uses volunteers to make daily calls to homebound frail and elderly adults with disabilities to check on their health and initiate emergency intervention if



necessary. Of CONTACT's 190 volunteers, 30 percent have physical disabilities and work from their homes. (www.contacthelplines.org)

JEVS Human Services Supports for Independence Program

(Philadelphia, PA) helps individuals with disabilities maintain their independence, enhance their employability and lead fulfilling lives. JEVS helps with nursing home transition, home modification and attendant care. (www.jevshumanservices.org)

Medical Home Project, Department of Family Medicine at Lehigh Valley Health Network (Allentown, PA) focuses on meeting the physical, emotional and





social health care needs of people with disabilities. Their goal is to help patients help themselves to become as healthy as possible. The program also connects patients with community resources. Educating medical students and residents about caring for people with disabilities is also an integral part of the project. (www.lvhn.org)



Pegasus Riding Academy, Inc. (Philadelphia, PA) provides therapeutic horseback riding for children and adults with physical and developmental disabilities. Pegasus serves more than 100 participants, most with physical disabilities, every week, year round, and 135 per week during its summer program. Activities take place seven days a week, thanks to three full-time and four part-time staff and 85 volunteers assisting weekly. (www.pegasusridingacademy.com)

Shriners Hospital for Children

(Philadelphia, PA) is a pediatric specialty hospital that provides orthopedic and spinal cord injury care to children, as well as education and research. The goal is to enhance and/or prevent the decline of functional abilities, participation level, and quality of life of children with orthopedic impairments and spinal cord injuries. Shriners provides services at no cost to the families of its patients. (www.shrinershq.org)



| CONTINUED ON PAGE 22

We invite organizations serving people with disabilities in the Philadelphia area to submit an application for the 2012 Inglis Awards of Continuing Excellence program. Complete information on the 2012 program is available at www.inglis.org. Applications are due by November 21, 2011.

gifts in kind

| | | |
|---|--|--|
| Arden Theatre Company | Ms. Dana Hirsch | Opera Company of Philadelphia |
| Ms. Elaine Beaumont | Ms. Susan Hirsch and Dr. Noam D. Zelman | PDS |
| Bethany Collegiate Presbyterian Church | Holt's Cigar Company, Inc. | Mrs. Joan M. Pendergrass |
| Mr. and Mrs. Philip L. Borthwick | Johnny Rockets Restaurants | The People's Light and Theatre Company |
| Mr. and Mrs. George C. Brady, III | Ms. Rhoda Kahler | Philadelphia 76ers |
| Brandywine River Museum | Keares Electrical Contracting, Inc. | Philadelphia Phillies |
| Ms. Lucy Branin | Ms. Theresa Kelley | Philadelphia Theatre Company |
| Ms. Cathy Buch | Kennett Symphony of Chester County | Please Touch Museum |
| Camden Riversharks | Mr. and Mrs. Gavin Kerr | PMA Companies |
| Mr. and Mrs. John G. Capers, III | Mr. and Mrs. Joseph R. Kiernan | Ms. Palma Ricci |
| Mr. and Mrs. Robert Consentino | Mr. Paul B. Kuper* | Scattered Seeds Garden Club |
| Walter J. Cook Jeweler | Ms. Marjorie Lewis | Sodexo |
| Mr. and Mrs. Mark A. Cooper | Longwood Gardens | Janet Ries Stern and Matthew B. Stern |
| Lauren E. DeBruicker, Esq. | Ms. Cindy Loranger | Mr. Jai S. Sujan |
| Mr. Gerard Dowd | Main Line GolfTec | Ms. Kristen Thies |
| Ms. Gloria B. Ellis | Main Line Precious Metals | Upward Bound Program |
| Mrs. Andrea Epstein | Mr. Charles Major | W.B. Mason Co., Inc. |
| Mrs. Debra Fitzpatrick | The Mann Center for the Performing Arts | Mr. and Mrs. Robert Wachter |
| JoAnne T. Fredericks, CFA | Ms. Betty J. Marmon | Mr. and Mrs. Charles K. White |
| The French International School | Ms. Jayne Mauro | Dr. Sankey V. and The Honorable Constance Williams |
| The Gardeners Garden Club | Ms. Virginia Mayforth | Winterthur Museum & Country Estate |
| The Gateway School | James A. Michener Art Museum | Ms. Gertrude Wood |
| Goshen Mechanical, Inc. | Mr. and Mrs. John S. Middleton | Woodmere Art Museum |
| Green Hill Social Club | Ms. Beatrice G. Milgrim | Mr. Chad Zibelman |
| Mr. Craig Hansen | National Constitution Center | |
| Hess Corporation | NGA, Inc. Concordville Branch | |
| Mr. and Mrs. Harry E. Hill, III | NGA, Inc. Hatboro Branch | |

* Deceased



AN ELECTRONIC RENDERING of the proposed Inglis House courtyard fountain.

PICTURE THIS

The Inglis House courtyard is truly a haven for residents and staff to enjoy a few moments of peace and quiet. Imagine the sound of a fountain's running water as a further way to ease away stress and produce immediate relaxation for body and mind. Members of the Scattered Seeds Garden Club have done much in the past two years to beautify the Inglis grounds, with flower and tree plantings and other ornamentation. Their new vision – to build a fountain in the courtyard – has recently taken off with a campaign to raise \$70,000, led by Cindy McCallum of the Scattered Seeds Garden Club.

Design services for the project were donated by Robert L. Nonemaker, Outer Spaces Landscape & Construction Group (Glen Mills, PA); Karen Berka, Landscape Designer; and Elizabeth Shumacher, Garden Accents in West Conshohocken, PA. A recent generous gift from Gerry Lenfest has helped to move the project closer to reality.

Contributions of any size are appreciated. Gifts of \$5,000 or more will receive special recognition in the garden. For more information about the project, contact Cindy McCallum at cr4mccallum@gmail.com.

F for eliot spindel, there aren't enough hours in the day



"WHEN I WAS INJURED I HAD A LOT OF TIME TO THINK. I WAS DETERMINED TO GO ON AND NOT GIVE UP. I WAS NOT GOING TO DWELL ON WHAT I COULD NOT DO, BUT FIND THINGS I COULD DO. I WAS JUST GOING TO DO THINGS DIFFERENTLY."

In 1990, after five years in rehabilitation hospitals in Virginia specializing in spinal cord injuries, Eliot Spindel needed to make a decision about his long-term future. "I almost went to a smaller home in Virginia. I was on their waiting list, but my mother had heard about Inglis. It became my first choice."

"Inglis was twice as big, and it had more services to offer." It was also near SEPTA public transportation. "With para-transit, I could work."

GETTING TO WORK

Work is a huge part of Eliot's life. Adaptive technology is the key. He was an early adopter of Dragon's Naturally Speaking software, which converts the spoken word into computer commands.

After several short-term jobs, Eliot became a technologist with The Sierra Group Inc. in 1999. The Sierra Group Inc. (www.thesierragroup.com) is a national consultancy with a mission of reversing the high unemployment rate for people with disabilities in America.

Eliot works as webmaster for several Sierra sites, and more. "I work mostly from here," says Eliot, "and go to King of Prussia (PA) about once a month for meetings." He also maintains the Inglis website, www.inglis.org and Inglis' DrinkAide® water bottle website (www.drink-aide.com).

His main computer is provided by Pennsylvania's Office of Occupational Rehabilitation. Computers and other adaptive equipment do just about everything in his room – from activating the fan, lamp, stereo and bed to serving as his telephone through Google. "Without technology, my life would be very different," he admits.

Yet Eliot is not "all work and no play." Between work, volunteering and keeping up with his passion for history and politics, Eliot makes time for a special relationship with another resident, Robyn Monahan (shown lower left). "She keeps me busy," he says, as if he wasn't before.

Inglis has enabled Eliot to keep up with his goals: being productive and stimulated with work and life. "There aren't enough hours in the day," he claims. But for Eliot, that's always been normal.



selected financial highlights

| fiscal years ended june 30, 2011 & 2010

INGLIS FOUNDATION AND CONTROLLED ENTITIES

| | Fiscal 2011 | Fiscal 2010 |
|---|--------------------|--------------------|
| Charity Care Provided to the Community | | |
| Inglis House – Medicaid Services | \$4,942,913 | \$3,133,395 |
| Inglis Foundation – Care Management Services | \$314,190 | \$372,013 |
| Total Charity Care Provided to Community | \$5,257,103 | \$3,505,408 |

Resident and Client Statistics

| | | |
|--|---------|---------|
| Resident Days – Inglis House | 107,775 | 108,075 |
| Housing Units – Inglis Housing Corporation | 160 | 160 |

Jobs Provided – Inglis Community Employment Services

| | | |
|---|--------|--------|
| Employment Services – Training Hours Provided | 2,267 | 1,273 |
| Drink-Aide® Units Sold | 1,379 | 1,463 |
| Volunteer Service Hours Provided | 13,675 | 16,515 |

| | Fiscal 2011 | Fiscal 2010 |
|---|---------------------|---------------------|
| Operating Revenue | | |
| Resident Service Revenue | \$44,536,947 | \$44,863,081 |
| Other Operating Revenue | \$1,512,995 | \$2,028,560 |
| | \$46,049,942 | \$46,891,641 |
| Investment and Other Revenue | | |
| Investment Income – Net of Expenses | \$10,131,632 | \$5,107,303 |
| Gifts and Bequests | \$1,299,665 | \$1,184,273 |
| | \$11,431,297 | \$6,291,576 |
| Total Revenue | \$57,481,239 | \$53,183,217 |
| Expenses and Losses | | |
| Programs and Services | \$33,018,359 | \$32,234,343 |
| Administration and Support | \$10,222,102 | \$9,547,601 |
| Maintenance of Facilities | \$5,924,984 | \$5,873,808 |
| Depreciation | \$3,160,270 | \$3,268,353 |
| Interest | \$1,244,128 | \$1,140,214 |
| Strategic | \$495,815 | \$– |
| Total Expenses and Losses | \$54,065,658 | \$52,064,319 |
| Revenue and Support in Excess of Expenses and Losses | \$3,415,581 | \$1,118,898 |

INGLIS AWARDS FOR CONTINUING EXCELLENCE

| CONTINUED FROM PAGE 17

Following are highlights of some of the ways the 2010 ACE Awards were used.



The Magee Rehabilitation Sports Program used their award to support their annual Wheelchair Rugby Tournament – “The Beast of the East,” the Magee Sixers Spokesmen Wheelchair Basketball teams’ tournament and the team’s participation in the Wheelchair Basketball National Championship in Denver, CO.

According to Melinda Kremer, Executive Director of **American DanceWheels Foundation**, “[Inglis has] helped us reach more and more people in the past year, both disabled and able, expanding our goals not just as a social dance program for people using wheelchairs, but also a dance program that can be used for therapy in the future.”

The **HMS School** used their funds to move and enlarge their Sensorium – a multi-sensory room designed to help students

explore and control their environment, make decisions, improve concentration and focus and relax spastic muscles, according to Executive Director Diane Gallagher, PhD.

The ACE Award enabled **Quest Therapeutic Services, Inc.** staff to “actively contribute to the body of research evidence for pediatric therapy interventions and to the therapy professionals through providing clinical affiliations with Therapy Departments at Widener University, University of Delaware, Drexel University and the University of the Sciences,” according to Quest Director Sandy McCloskey, PT, HPCS.



Susan Tachau at **PATF (Pennsylvania Assistive Technology Foundation)** partnered with Chris Ambolino of 7.31 Productions to do three videos of individuals/families who have participated in PATF’s loan programs.

T the ability fund

THE ANNUAL FUND OF THE INGLIS COMMUNITY

Inglis is a vibrant community in which to work, play and live. Each person – residents and consumers, staff and volunteers – give the best of their ability, each and every day.

That's why I'm pleased to introduce you to The Ability Fund, the Annual Fund of The Inglis Community.

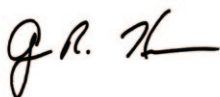
Your gift to The Ability Fund gives Inglis continuing care residents, apartment tenants and consumers the ability to make meaningful contributions to the community – theirs, ours and yours – all in the face of declining state and federal reimbursements.

The Ability Fund addresses the unique needs of each Inglis community member to realize his or her potential. This might call for dedicated vocational training, specialized recreational activities, adapted computing, accessible living facilities and much, much more.

How can you bring out the Ability of the Inglis Community? Put your check in the envelope found in this issue of *Image* and mail it today. Better yet, go online to www.inglis.org to make your gift.

Living to our Ability is one of the hardest things that any of us can do. Make your gift to The Ability Fund – to the best of your ability, and theirs.

Sincerely,



Gavin Kerr

*The Ability to
WORK!*

*The Ability to
PLAY!*

*The Ability to
ENJOY LIFE!*



i Inglis Foundation

image

2600 Belmont Avenue
Philadelphia, PA 19131

WWW.INGLIS.ORG



SAVE THE DATE

THURSDAY, APRIL 19, 2012

JUSTIN HINES CONCERT

World Café Live, Philadelphia PA

Join Inglis for an exclusive concert by this talented Canadian singer/songwriter and member of the international disability community. The event kicks off the celebration of Inglis' 135th anniversary. Watch for more details soon.